

ANGLAIS

LANGUE ÉTRANGÈRE

SÉRIE

2

COMPRÉHENSION AUDITIVE

Durée de l'épreuve : 20 minutes

Moyens auxiliaires autorisés : Aucun

CORRIGÉ À L'USAGE EXCLUSIF
DES EXPERTS

Total

Points obtenus / points maximum

/ 20

Délai de libération : Cette série d'examen ne doit pas être utilisée comme exercice avant le
1^{er} janvier 2016.

Part 1

- Listen to two messages left on an answering machine.
- Fill in the missing information below.
- You will hear the recordings twice.

Message 1

Photocopier model number: Sony **XPS3000**

Phone number **07215560990**

Closing time **quarter to six / 5.45 / five forty-five** pm

Message 2

Company name: **GYROMATRIX**

Price for model PXL2005: **£ 315 / three hundred and fifteen**

Discount on orders over 12: **10% / ten percent / 10 percent**

Deadline for decision: **Friday, 13(th) June / 13.06 / June 13(th) 2015**

Total part 1 :

17

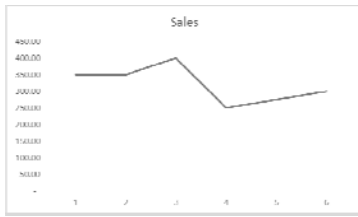
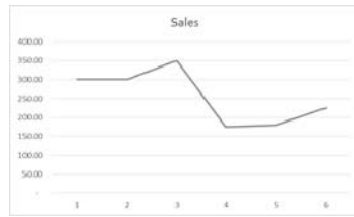
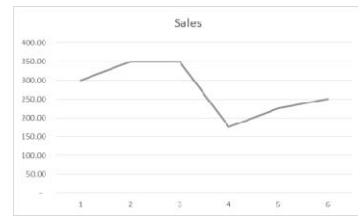
Part 2

- Listen to five short recordings.
- For each question, mark one letter (A, B or C) for the correct answer.
- There is only one correct answer per question.
- You will hear the recordings twice.

1. Who is going to the conference?

- A. William
- B. Tom
- C. Fred

2. Which graph shows what the sales reps are talking about?

A. B. C. 

3. At what time will the colleagues meet?

A. 3.00 pmB. 4.15 pmC. 1.30 pm

4. How much will the couple offer for the house?

A. 450,000B. More than 450,000C. Less than 450,000

5. Who is Terry going to write to?

A. the staffB. the supplierC. the clients

Total part 2 :

/ 5

Part 3

- Listen to two people negotiating a sales deal.
- For each question, choose one answer A, B or C.
- There is only one correct answer.
- You will hear the recording twice.

1. Mrs Barton wants to...

A. negotiate a discount;B. order small quantities;C. lower the price per unit.

2. It is against Mr Jones's company's policy to...

A. reject rush orders;B. deliver different sized orders;C. offer discounts.

3. Mr Jones could agree to a discount of ...

- A. 1.5%;
B. 5%;
C. 0.5%.

4. For Mrs Barton, the most important aspect is...

- A. the discount;
B. payment terms;
C. getting the products quickly.

5. Mr Jones's company can guarantee delivery...

- A. within two weeks;
B. within ten days;
C. within a week.

6. Mr Jones...

- A. can make an agreement now;
B. cannot make an agreement now;
C. cannot make an agreement in the future.

7. Why does Mr Jones reject the demand for plastic film?

- A. It takes too much time;
B. It's not useful;
C. They don't have the necessary equipment.

8. In the end, Mrs Barton and Mr Jones...

- A. agree about the packing;
B. are still talking about the packing;
C. totally disagree about the packing.

Total part 3 :

/ 8

Total partie "Compréhension auditive" :

/ 20